

## Swelect Energy Systems Ltd — 05 Feb 2025 Credit Rating Summary

| Section                       | Details                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| Agency                        | CRISIL Ratings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Rating Change                 | Reaffirmed (A- / Stable / A2+)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Outlook (Current vs Previous) | Stable vs Stable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Key Drivers of Change         | <ol style="list-style-type: none"> <li><b>Revenue Diversification:</b> Shift from UPS/Foundry to Solar PV, EPC, and IPP; solar module turnover expected to offset foundry business exit.</li> <li><b>Low Counterparty Risk:</b> Long-term PPAs with SECI, TANGEDCO, and CESC provide high revenue visibility.</li> <li><b>Healthy Capital Structure:</b> TOL/ANW ratio maintained &lt; 1x for 3 consecutive years; Network remains robust.</li> <li><b>Execution Risks:</b> Exposure to weather-dependent solar irradiance and intense global competition (especially from China) in module manufacturing.</li> </ol>                                                                                                                                                    |
| Rated Instruments             | <ul style="list-style-type: none"> <li><b>Bank Facilities (Fund Based):</b> ₹345.0 Cr</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Key Observations              | <ol style="list-style-type: none"> <li><b>Liquidity:</b> Strong; ₹290 Cr debt being contracted against Mutual Funds to free up liquidity for IPP debt servicing.</li> <li><b>Financial Strength:</b> FY24 PAT at ₹63.1 Cr with a high PAT margin of 26.59%.</li> <li><b>Coverage Stress:</b> Interest coverage ratio is relatively low at <b>1.54x</b>, indicating thin headroom for earnings volatility.</li> <li><b>Experience:</b> Over 3 decades in power electronics/solar under technocrat promoter Mr. R. Chellapan.</li> <li><b>Utilization:</b> Moderate bank limit utilization at 73% over the last 12 months.</li> <li><b>Regulatory Risk:</b> High dependence on domestic content requirements and govt. duties on imports to remain competitive.</li> </ol> |
| Investor Impact               | <ul style="list-style-type: none"> <li><b>Growth:</b> Driven by solar module manufacturing scaling to offset the exited foundry business.</li> <li><b>Margins:</b> Currently healthy (26.6%), but vulnerable to global solar module price crashes.</li> <li><b>Leverage:</b> Debt/Network at 0.67x is comfortable; new debt is backed by liquid assets (MFs).</li> <li><b>Dilution Risk:</b> Low, given strong cash flow fungibility and internal accruals.</li> </ul>                                                                                                                                                                                                                                                                                                   |
| Agency / Cross Analysis       | <p><b>Same Agency:</b> CRISIL maintained the rating upgrade path established in late 2022 (BBB+ → A-). Compared to the last review, the exit from the foundry business is now fully reflected, and the focus has shifted entirely to the 1.5 GW solar module capacity. <b>Conclusion:</b> Stability. The agency remains comfortable with the capital structure despite the low interest coverage ratio.</p>                                                                                                                                                                                                                                                                                                                                                              |
| Final Inference               | <p><b>Real Improvement:</b> The transition to a pure-play renewable energy firm is complete with healthy margins.</p> <p><b>Risk Signal:</b> The <b>1.54x interest coverage</b> is a "yellow flag" for equity investors; any significant dip in solar PLF or module pricing could quickly squeeze cash flows available for shareholders.</p>                                                                                                                                                                                                                                                                                                                                                                                                                             |