

Sterling & Wilson Renewable Energy Ltd — Rating update 12 Jun 2025 Credit Rating Summary

Section	Details
Agency	Infomerics Valuation and Rating Ltd
Rating Change	Reaffirmed / Assigned at IVR BBB+ / IVR A2 (No notches moved)
Outlook (Current vs Previous)	Stable vs Stable
Key Drivers of Change	<ol style="list-style-type: none"> Revenue Surge: 108% YoY growth to ₹6,301.86 Cr in FY25, signaling high execution momentum. Profitability Turnaround: EBITDA turned positive at ₹246.73 Cr (3.92% margin) vs. negative ₹22.57 Cr in FY24. Order Book Strength: ₹9,096 Cr (1.44x FY25 revenue) with high-quality domestic counterparties (NTPC, JSW, Reliance). De-risking via Indemnity: Reliance/Promoter agreement protects against legacy claims; received ₹108.97 Cr in FY25.
Rated Instruments	<ul style="list-style-type: none"> • Term Loans: ₹1,008.90 Cr (BBB+/Stable) • Bank Guarantee (BG): ₹3,682.21 Cr (BBB+/Stable) • Cash Credit/WCDL: ₹152.00 Cr (BBB+/Stable) • Letter of Credit (LC): ₹175.00 Cr (A2) • Total Rated: ₹4,943.86 Cr
Key Observations	<p>(+) Strategic shift to domestic market reducing international execution risk.</p> <p>(+) Strong parentage (Reliance Industries) provides credit enhancement and business synergy.</p> <p>(+) Liquidity supported by ₹1,500 Cr QIP (FY24) and projected cash accruals of >₹500 Cr/year.</p> <p>(+) Interest coverage improved significantly to 2.25x (from negative 0.10x).</p> <p>(-) High Contingent Liabilities of ₹1,054.89 Cr (mostly covered by indemnity but remains a monitorable).</p> <p>(-) Significant subsidiary exposure: ₹1,521.41 Cr lent to loss-making units; recovery is uncertain.</p> <p>(-) EPC margins remain thin (3.9%) and sensitive to RM price volatility.</p>
Investor Impact	<p>Growth: Strong 2-year CAGR expected given order book.</p> <p>Margins: Transitioning from "survival" to "stability"; PAT positive (₹85.55 Cr) after losses.</p> <p>Leverage: Gearing increased to 0.93x (from 0.54x) due to new ₹700 Cr working capital debt.</p> <p>Dilution: Low immediate risk following the massive FY24 QIP.</p>
Agency / Cross Analysis	<p>Same Agency: Infomerics maintained the rating despite a 108% jump in revenue and positive EBITDA. This suggests the agency is waiting for "sustained" profitability and the resolution of the ₹1,054 Cr contingent liabilities before an upgrade.</p> <p>Financial Alignment: Rating reflects "Moderate" capital structure despite being a Reliance group co, likely due to the historical baggage and "Emphasis of Matter" by auditors regarding subsidiary loans.</p> <p>Conclusion: Improvement. The operational engine is fixed, but the balance sheet is still cleaning up legacy "non-core" issues.</p>
Final Inference	<p>Real Operational Turnaround. The rating "Reaffirmation" (rather than upgrade) signals that while execution is back on track, the high exposure to loss-making subsidiaries (₹1,521 Cr) and contingent liabilities act as a ceiling on the credit profile. Equity upside depends on margin expansion beyond 4%.</p>