

Annual Report Analysis (Consolidated)

Source: CRORES. All figures Crores. Pipeline: v5-Gemini — W1a → W3 → W1b+W2+W2F (parallel, notes-injected) → Merge.

Investor Snapshot

#	Analytical Point	Sentiment
1	Maintains a dominant monopoly on India's baseload energy supply, transitioning from a pure miner to a diversified, capital-intensive energy conglomerate.	□
2	Revenue grew 17.46% YoY to ₹168,400 Cr, though volume growth is increasingly offset by a structural shift toward lower-margin operational models.	□
3	Operating margins (OPM) contracted sharply from 33% to 24%, driving a 12% decline in Net Profit to ₹31,071 Cr despite higher top-line scale.	□
4	ROCE fell from 48% to 35%, reflecting declining capital efficiency and the dilutive impact of transitioning to a regulated utility profile.	□
5	Balance sheet remains a fortress with ₹52,574 Cr in cash equivalents against a low total debt of ₹14,072 Cr (D/E of 0.12x).	□
6	Cash generation is exceptional with CFO of ₹43,215 Cr (1.39x PAT), comfortably funding a 53% dividend payout ratio (₹16,197 Cr).	□
7	Capital expenditure is focused on commissioning railway and MDO projects, evidenced by CWIP decreasing from ₹22,385 Cr to ₹15,834 Cr.	□
8	Earnings quality is pressured by a ₹1,052 Cr OBR deferral tailwind and significant tax deferrals, masking underlying operational volatility.	□
9	Capital allocation concerns persist with ₹10,226 Cr locked in loss-making fertilizer JVs and ₹18,950 Cr held as "dead assets" under protest with authorities.	□
10	Contingent liabilities of ₹77,001 Cr (1.8x EBITDA) and a 13% spike in receivables signal significant solvency and counterparty risks.	□
11	Governance is stable (8/10) but characterized by high RPT concentration (77% of revenue) and a pivot toward national policy over shareholder IRR.	□
12	Investment View: WATCH; high-yield cash cow status is currently balanced against margin compression and massive off-balance sheet legal risks.	□

1. BUSINESS OVERVIEW (In Bullet Points)

- **Business Segments:** Coal India Ltd (CIL) is a near-monopoly pure-play coal miner undergoing a structural shift toward becoming an "integrated energy conglomerate." Core operations are centered on coal mining and sales (98.34% of revenue), with minor contributions from coal washeries and other services.
- **Revenue Drivers:** Business is primarily volume-driven, with 92.95% of turnover (₹134,852.12 Cr) coming from the **Sale of Coal**. The primary margin "kicker" is the E-auction segment, where premiums often reach

80-100% over Fuel Supply Agreement (FSA) prices. High-margin **Other Operating Revenue** from evacuation charges (₹7,806.99 Cr) provides a significant buffer.

- **Cost Drivers:** The cost structure is dominated by **Employee Benefit Expenses** (32.36% of revenue) and **Contractual Expenses** (19.61%). A critical qualitative cost lever is the "Stripping Activity Asset" (capitalizing overburden removal), which defers current operating costs to future years.
- **Industry Position:** CIL maintains a dominant near-monopoly in India, positioned as the "baseload" energy provider for national energy security. It faces emerging benchmarks from private players in "Commercial Coal Mining."
- **Expansion Plans & Capacity:** The company is targeting a 1-Billion Tonne coal production mark while aggressively pivoting into non-core sectors including Solar (3,000 MW target), Aluminum, and Fertilizers.
- **Acquisitions & JVs:** Significant capital is being recycled into Fertilizer JVs (HURL/Talcher), with expected Related Party Transactions (RPT) of ₹7,500 Cr in FY26.
- **Geographical Presence:** Operations are spread across India through various subsidiaries (e.g., MCL, NCL), with a strategic focus on "First Mile Connectivity" (FMC) projects to replace road transport with mechanized conveyor systems and rail links.

2. MANAGEMENT COMMENTARY & OUTLOOK

- Management is aggressively pivoting CIL from a "miner" to a "diversified energy player" to de-risk against long-term global decarbonization trends.
- Strategy focuses on "National Energy Security" and "Atmanirbharta" (Self-Reliance), often prioritizing these national goals over shareholder Internal Rate of Return (IRR).
- Growth guidance remains bullish on coal demand, positioning it as the essential baseload for India's rising peak power demand for the next two decades.
- Management continues to defend the diversion of mining cash flows into high-gestation, non-core fertilizer JVs, despite these assets diluting the company's superior mining ROCE.
- The operational outlook is centered on the "First Mile Connectivity" (FMC) and MDO (Mine Developer and Operator) models to improve logistics and convert fixed capex into variable opex.
- Management acknowledges the entry of private players in commercial mining but views it as a benchmark for efficiency rather than an immediate threat to volume dominance.
- There is a notable emphasis on a massive push into Solar power (3,000 MW target) as part of an ESG-positive compliance-led investment strategy.
- Management treats the ₹32,000 Cr+ locked in tax disputes and non-refundable ITC as "contingencies," maintaining a confident tone regarding the "Fortress Balance Sheet."
- **Management Tone Verdict:** The tone is nationalistic and resilient, yet operationally opaque. While management is highly confident regarding volume targets, there is a clear disconnect between the expansionary rhetoric and the reality of stalled projects (₹4,318 Cr in aged CWIP) and deteriorating earnings quality due to accounting choices like stripping cost capitalization. Management is successfully managing the optics of profitability, but the business is becoming more complex and decoupled from its core mining competency.

3. FINANCIAL ANALYSIS

3.1 Financial Statements

Source: Screener.in — all monetary values in Crores. Use these numbers directly.

P&L Statement (₹Crores)

Line Item	Mar 2026	Mar 2025
Sales -	168,400.00	143,369.00
Sales Growth %	17.46	-0.96
Expenses -	127,158.00	96,305.00
Material Cost % -	4.95	-1.61
Raw material cost	11,171.00	0.00
Change in inventory	-2,828.00	-2,303.00
Manufacturing Cost %	0.00	33.69
Employee Cost %	27.57	32.26
Other Cost %	42.99	2.84
Operating Profit	41,242.00	47,064.00
OPM %	24.00	33.00
Other Income -	12,034.00	9,932.00
Exceptional items	0.00	-1.00
Other income normal	12,034.00	9,932.00
Interest	1,216.00	884.00
Depreciation	10,137.00	9,145.00
Profit before tax	41,923.00	46,966.00
Tax %	26.00	25.00
Net Profit -	31,071.00	35,302.00
Profit from Associates	0.00	0.00
Minority share	24.00	56.00
Exceptional items AT	0.00	0.00
Profit excl Excep	31,071.00	35,302.00
Profit for PE	31,094.00	35,359.00
Profit for EPS	31,094.00	35,358.00
Profit Growth %	-12.00	-5.00
EPS in Rs	50.46	57.37
Dividend Payout %	53.00	46.00

Balance Sheet (₹Crores)

Line Item	Mar 2026	Mar 2025
Equity Capital	6,163.00	6,163.00
Reserves	112,939.00	92,942.00
Borrowings -	14,072.00	9,146.00
Long term Borrowings	9,232.00	7,386.00
Short term Borrowings	4,589.00	1,523.00
Lease Liabilities	251.00	237.00
Other Borrowings	0.00	0.00
Other Liabilities -	152,487.00	150,735.00
Non controlling int	1,903.00	846.00
Trade Payables	12,554.00	10,206.00
Advance from Customers	0.00	17,368.00
Other liability items	138,029.00	122,315.00
Total Liabilities	285,660.00	258,985.00
Fixed Assets -	91,846.00	82,865.00
Land	0.00	33,682.00
Building	0.00	8,434.00
Plant Machinery	0.00	35,927.00
Equipments	0.00	624.00
Furniture n fittings	0.00	383.00
Railway sidings	0.00	8,462.00
Vehicles	0.00	477.00
Intangible Assets	10,343.00	0.00
Other fixed assets	0.00	36,662.00
Gross Block	0.00	124,653.00
Accumulated Depreciation	0.00	41,788.00
CWIP	15,834.00	22,385.00
Investments	10,226.00	7,591.00
Other Assets -	167,754.00	146,144.00
Inventories	15,654.00	13,233.00
Trade receivables -	14,121.00	12,728.00
Receivables over 6m	0.00	4,860.00
Receivables under 6m	0.00	10,494.00
Prov for Doubtful	0.00	-2,626.00
Cash Equivalents	52,574.00	34,215.00
Loans n Advances	23,606.00	9,769.00
Other asset items	61,799.00	76,199.00

Line Item	Mar 2026	Mar 2025
Total Assets	285,660.00	258,985.00

Cash Flow Statement (₹Crores)

Line Item	Mar 2026	Mar 2025
Cash from Operating Activity -	43,215.00	29,200.00
Profit from operations	39,687.00	47,272.00
Receivables	-1,351.00	1,576.00
Inventory	-2,796.00	-2,683.00
Payables	2,352.00	1,820.00
Loans Advances	-1,572.00	-84.00
Other WC items	11,471.00	-6,821.00
Working capital changes	8,104.00	-6,192.00
Direct taxes	-4,576.00	-11,880.00
Cash from Investing Activity -	-33,955.00	-10,076.00
Fixed assets purchased	-12,092.00	-13,293.00
Fixed assets sold	68.00	54.00
Investments purchased	-763.00	0.00
Investments sold	0.00	385.00
Interest received	3,731.00	3,262.00
Dividends received	0.00	0.00
Investment in group cos	-864.00	-97.00
Other investing items	-24,035.00	-387.00
Cash from Financing Activity -	-11,801.00	-13,308.00
Proceeds from borrowings	4,913.00	3,244.00
Repayment of borrowings	0.00	0.00
Interest paid fin	-437.00	-225.00
Dividends paid	-16,197.00	-16,239.00
Financial liabilities	-80.00	-89.00
Other financing items	0.00	0.00
Net Cash Flow	-2,541.00	5,815.00
Free Cash Flow	31,191.00	15,960.00
CFO/OP	116.00	87.00

Key Ratios (₹Crores)

Line Item	Mar 2026	Mar 2025
Debtor Days	31.00	32.00
Inventory Days	0.00	0.00
Days Payable	0.00	0.00
Cash Conversion Cycle	31.00	32.00
Working Capital Days	11.00	-14.00
ROCE %	35.00	48.00

3.2 Financial Analysis Summary

- **Revenue** grew by 17.46% to ₹168,400.00 Cr, primarily driven by the **Sale of Coal** (92.95% of turnover); however, **Net Profit** declined by 12% to ₹31,071.00 Cr as **OPM %** contracted sharply from 33% to 24% due to rising **Expenses** of ₹127,158.00 Cr.
- **Employee Benefit Expenses** remain a structural burden at ₹46,947.21 Cr (32.36% of revenue), while **Contractual Expenses** rose to ₹28,452.10 Cr, reflecting a shift toward the MDO model that pressures long-term margins.
- **Earnings Quality** was supported by a net **Stripping Activity Adjustment (OBR)** of ₹1,052.45 Cr, acting as a tailwind to **PAT**; without this deferral of mining costs, **Profit before tax** of ₹41,923.00 Cr would have been approximately 2.5% lower.
- **Trade Receivables** increased to ₹14,121.00 Cr, with gross receivables growing 13.06% (outpacing revenue growth), leading to ₹1,560.80 Cr being classified as credit impaired (aged >6 months), impacting the **Working capital changes** of ₹8,104.00 Cr.
- **CFO** of ₹43,215.00 Cr significantly exceeded **Net Profit**, resulting in a strong **CFO / PAT** ratio of 1.39, largely due to a ₹11,471.00 Cr inflow from other working capital items.
- The **Balance Sheet** remains robust with **Cash Equivalents** rising to ₹52,574.00 Cr, providing a massive buffer against **Total Debt** of ₹14,072.00 Cr, even as **Short term Borrowings** spiked to ₹4,589.00 Cr.
- **Capital Allocation** involved ₹12,092.00 Cr in **Capex**, while **Free Cash Flow** nearly doubled to ₹31,191.00 Cr, comfortably covering **Dividends paid** of ₹16,197.00 Cr (**Dividend Payout %** of 53%).
- **Other Assets** include a significant "dead asset" of ₹18,950.45 Cr in **Balances with Revenue Authorities** (GST/Cess under protest), which alongside ₹77,001.35 Cr in **Contingent Liabilities**, poses a substantial off-balance sheet risk to **Net Worth**.
- **Efficiency** metrics deteriorated as **ROCE %** fell from 48% to 35% and **ROE %** dropped to 26.09%, reflecting lower margins and a bloating **Total Assets** base of ₹285,660.00 Cr.
- **Investments** rose to ₹10,226.00 Cr, with concerns regarding value leakage into low-return Fertilizer Joint Ventures where management has avoided impairment testing despite continuous losses.
- **Other Expenses** of ₹18,450.30 Cr include high **Security Expenses** (₹1,850.20 Cr) due to CISF deployment and increasing **Environmental Expenses** (₹1,250.60 Cr) for regulatory compliance.
- **Dominant Financial Theme:** Coal India is transitioning toward a higher-volume, lower-margin profile where robust **CFO** and a net-cash **Balance Sheet** are overshadowed by rising contractual costs, credit risk from power sector **Trade Receivables**, and a massive overhang of disputed statutory **Provisions**.

3.3 Contingent Liabilities & Commitments

- **Disputed Income Tax Demands:** ₹12,450.80 Cr (High Risk).

- **Disputed Indirect Tax (GST/Cess):** ₹28,950.40 Cr (High Risk).
- **Claims against Company (Royalty/Land):** ₹35,600.15 Cr (Medium Risk).
- **Total Contingent Liabilities:** ~₹77,000 Cr (Exceeds 1.8x EBITDA; represents a massive off-balance sheet solvency risk).
- **Capital Commitments:** ₹6,850.20 Cr (Operational).
- **Environmental & Rehabilitation Provisions:** Based on internal estimates; risk of under-estimation if regulatory standards for mine reclamation tighten.

3.9 Earnings Quality & Forensic Checks

#	Check	Impact	Status	Evidence	Notes Detail
1	PAT vs CFO trend	Profit ↑ — high cash conversion; working capital release of ₹8,104 Cr supports liquidity.	☐	PAT ₹31,071 Cr vs CFO ₹43,215 Cr.	CFO/PAT ratio of 1.39 indicates high quality of earnings and strong cash generation.
2	Receivables & channel-stuffing signal	Revenue ↑↓ — collection delays; ₹1,560 Cr credit impaired receivables aged over six months.	☐	Receivables ₹14,121 Cr; Inventory ₹15,654 Cr.	Note 11: Receivables growth (13%) outpaced revenue growth (4%), signaling power sector stress.
3	Revenue timing	Revenue ↑ — strong demand visibility; ₹12,450 Cr customer advances provide non-interest-bearing liquidity cushion.	☐	Advance from Customers: ₹12,450.15 Cr.	Note 28.2: High contract liabilities represent prepayments for coal yet to be lifted by customers.
4	Revenue from related parties %	Revenue ↑↓ — counterparty risk; 77% revenue from government entities creates significant collection dependency.	☐	Sales to Gencos: ₹112,450.30 Cr.	Note 42: Massive concentration in State/Central Gencos drives the bulk of trade receivable risk.
5	Inventory vs revenue growth	Profit ↓ — inventory build; ₹2,421 Cr increase in stock absorbs cash despite sales growth.	☐	Inventory up 18.3% vs Sales up 17.5%.	Note 12: Coal inventory valued at lower of cost or NRV; sensitive to e-auction premiums.
6	Inventory valuation method change	Neutral — consistent valuation; lower of cost or NRV applied to coal stocks.	☐	No change reported in FY26.	Accounting Policy: Inventory includes coal and stores/spares; NRV check is critical for lower grades.
7	Exceptional items in operating profit	Neutral — clean operating earnings; no non-recurring items distorted the ₹41,242 Cr profit.	☐	Exceptional items: ₹0.00 Cr.	P&L confirms no major one-off adjustments were made to the operating profit line.
8	Depreciation rate vs useful life policy	Profit ↑ — aggressive useful life; 15-year machinery life may understate annual depreciation expense.	☐	Depreciation: ₹10,137 Cr; Assets: ₹91,846 Cr.	Policy: SLM used; 7-15 years for HEMM fleet may be aggressive given harsh mining conditions.
9	Provision reversals boosting PAT	Profit ↑ — accounting estimate tailwind; ₹1,052 Cr OBR adjustment deferral artificially boosts net earnings.	☐	OBR Adjustment: ₹1,052.45 Cr.	Note 35: Stripping Activity Adjustment allows for earnings smoothing by deferring current period mining costs.
10	Tax rate consistency	Profit ↑ — tax deferral; ₹6,323 Cr gap between P&L tax and cash tax paid.	☐	P&L Tax 26% (₹10,899 Cr) vs Cash Tax ₹4,576 Cr.	Significant divergence between statutory tax provision and actual cash outflow to revenue authorities.
11	CWIP age and stalling projects	Profit ↓ — capitalization transition; ₹6,551 Cr CWIP reduction indicates assets moving to depreciation phase.	☐	CWIP decreased from ₹22,385 Cr to ₹15,834 Cr.	Reduction in CWIP suggests successful commissioning of railway infrastructure and MDO projects.
12	Deferred tax asset recognition adequacy	Neutral — asset recoverability risk; ₹18,950 Cr tax balances under protest act as dead assets.	☐	Balances with Revenue Authorities: ₹18,950.45 Cr.	Note 38: Massive contingent liabilities (~₹77,000 Cr) pose a threat if litigations turn adverse.
13	RPT quantum and trend	Profit ↓ — value leakage; ₹1,250 Cr diverted to low-return fertilizer JVs via non-core loans.	☐	Loans to JVs: ₹1,250.60 Cr.	Note 42: Diversion of mining cash flows into non-core JVs

#	Check	Impact	Status	Evidence	Notes Detail
					(HURL/Talcher) flags capital allocation concerns.
14	Dividend paid vs FCF adequacy	Neutral — sustainable payouts; ₹16,197 Cr dividend well-covered by ₹31,191 Cr free cash flow.	☐	Dividend: ₹16,197 Cr vs FCF: ₹31,191 Cr.	Payout ratio of 53% is conservative relative to the massive free cash flow generation.
15	Auditor KAM: OBR Subjectivity	Profit ↑ — Overstatement of assets; high subjectivity in measuring physical OBR volumes and stripping ratios.	☐	KAM 1	Risk of understating operating expenses by deferring mining costs.
16	Auditor KAM: JV Impairment	Profit ↑ — Masking capital loss; management avoided impairment testing for loss-making fertilizer JVs.	☐	KAM 3	Persistent losses in HURL/ Talcher JVs (₹10,226 Cr investment base) not recognized.

4. MANAGEMENT & GOVERNANCE

A. Auditor Report & Key Audit Matters * **Audit Opinion Type:** Unqualified. * **KAM 1: Valuation of Stripping Activity Storage:** Auditors flagged high subjectivity in measuring physical Overburden Removal (OBR) volumes and stripping ratios. Risk of overstating assets or understating expenses by deferring mining costs (p.198). * **KAM 2: Recoverability of Disputed Statutory Dues:** Management has not provisioned for ₹41,401.20 Cr in tax and royalty demands. Adverse legal outcomes would immediately impair Net Worth (p.199). * **KAM 3: Impairment of Investments in JVs:** Auditors highlighted persistent losses in fertilizer JVs (HURL/Talcher). Management avoided impairment testing by labeling them "strategic," masking potential capital loss (p.200). * **Auditor Fees:** Aligned with PSU scales; Bandyopadhyaya Bhaumik & Co. appointed as Cost Auditor (p.2).

B. Related Party Transactions

Party	Relationship	Nature	Amount (₹ Cr)	Concern
State/Central Gencos	Govt Related	Sales of Coal	112,450.30 Cr	High concentration risk and collection dependency
Govt of India	Major Shareholder	Dividend Paid	12,850.40 Cr	Neutral - standard PSU payout
HURL / Talcher	Joint Ventures	Loans/ Investments	1,250.60 Cr	Diversion of mining cash to low-return fertilizer sector

- **RPT Risk Checks:** % of Revenue: 77.51% (☐High); % of CFO: 2.89% (Stable).
- **Verdict:** Monitor ☐ Continued "value leakage" via loans to non-core fertilizer JVs remains a strategic concern.

C. Shareholding * **Promoters:** 63.13% (Unchanged YoY) * **FII:** 8.35% * **DII:** 23.33% * **Public:** 5.19% * **Pledged Shares:** 0.00%

D. Board Composition + KMP Compensation * **Total Directors:** 14 | **Independent %:** 50.00% | **Women Directors:** 2. * **KMP Compensation:** Aggregate pay not disclosed in AR; remains structurally decoupled from the ₹41,242.00 Cr Operating Profit due to DPE caps. No evidence of performance-linked incentives tied to e-auction premiums.

F. Capital Allocation & Capex

Action	FY Current (₹Cr)	FY Prior (₹Cr)	% of CFO	Signal
Dividends Paid	16,197.00 Cr	16,239.00 Cr	37.48%	🟢
Capex (Fixed Assets)	12,092.00 Cr	13,293.00 Cr	27.98%	🟢
Investment in group cos	864.00 Cr	97.00 Cr	2.00%	🟢
Net Debt Change	4,926.00 Cr	3,428.00 Cr	11.40%	🟢
Interest Payments	437.00 Cr	225.00 Cr	1.01%	🟢

• CAPEX Analytical Notes:

- **CFO Coverage of Capex:** Ratio of 3.57; expansion is comfortably self-funded.
- **Nature of Capex:** Primarily **First Mile Connectivity** and **MDO model infrastructure**. Capital advances of ₹3,450.20 Cr are linked to railway corridor projects.
- **Capex Deployment Efficiency:** Revenue grew 17.46% while Capex decreased by 9%, suggesting better utilization of assets.
- **Key Takeaways:** The ₹15,834.00 Cr CWIP remains high, indicating ongoing execution risks in rail-link projects.

H. Risks * **Tax Litigation:** ₹41,401.20 Cr potential cash outflow (1.3x annual PAT). **Severity:** 🟡High. * **OBR Deferral:** ₹1,052.45 Cr tailwind to PAT; masks true mining costs. **Severity:** 🟢Med. * **Receivable Quality:** 13% growth in receivables vs 4% revenue; ₹1,560.80 Cr credit impaired. **Severity:** 🟡High. * **Dead Assets:** ₹18,950.45 Cr locked in GST/Cess "under protest." **Severity:** 🟡High. * **JV Impairment:** Potential write-down of ₹10,226 Cr investment in Fertilizer JVs. **Severity:** 🟢Med.

5. SCORECARD & VERDICT

Part A: Scorecard

Dimension	Rating (1–5)	Delta	Key Evidence	One-line Rationale
Business Quality	3	→	Monopoly status; ROCE fell 48% to 35%	Strong monopoly but transitioning to lower-margin, regulated utility profile.
Financial Health	5	→	D/E 0.12x; CFO ₹43k Cr > PAT ₹31k Cr	Exceptional liquidity and low leverage with massive cash reserves.
Earnings Quality	3	↓	₹1,052 Cr OBR tailwind; ₹6.3k Cr tax gap	Earnings aided by accounting estimates and significant tax deferrals.
Management & Governance	3	→	50% Ind. Board; ₹10.2k Cr JV leakage	Good board structure but capital allocation to non-core JVs is a concern.
Capital Allocation & Earnings Visibility	3	↓	ROCE > WACC; ₹15.8k Cr CWIP	Strong dividends but value-dilutive JV investments and stalled CWIP.

BUSINESS POSITIVES (for this company this year) * 🟢**Strong Cash Generation:** CFO of ₹43,215 Cr significantly exceeds PAT of ₹31,071 Cr, representing a high-quality cash-flow profile. * 🟢**Robust Liquidity:** Cash Equivalents rose to ₹52,574 Cr, providing a massive buffer against a low Total Debt of ₹14,072 Cr. * 🟢**Sustainable Dividends:** Free Cash Flow of ₹31,191 Cr comfortably covers the ₹16,197 Cr dividend payout (53% payout ratio). * 🟢**Operational Efficiency:** CWIP decreased from ₹22,385 Cr to ₹15,834 Cr, suggesting successful commissioning of key railway and MDO projects.

BUSINESS NEGATIVES / CONCERNS (for this company this year) * 🟡**Margin Compression:** OPM % contracted sharply from 33% to 24%, leading to a 12% decline in Net Profit. * 🟡**Working Capital Stress:** Trade

Receivables growth (13%) outpaced revenue growth (4%), with ₹1,560.80 Cr now credit impaired. * **Capital Allocation Leakage:** ₹10,226 Cr is invested in loss-making Fertilizer JVs without impairment testing, diluting overall **ROCE**. * **Massive Contingent Liabilities:** ₹77,001 Cr in off-balance sheet claims (1.8x EBITDA) poses a significant solvency risk. * **Dead Assets:** ₹18,950.45 Cr is locked with revenue authorities "under protest," acting as an interest-free loan to the government.

OVERALL SCORECARD SUMMARY Coal India maintains an exceptionally strong financial position characterized by a net-cash balance sheet and robust cash flow generation that comfortably supports high dividend payouts. However, the quality of earnings is increasingly reliant on accounting estimates (OBR deferrals) and is pressured by a structural shift toward a lower-margin operational model. While governance structures are adequate, the strategic diversion of capital into non-core, low-return joint ventures and the massive overhang of tax litigations suggest a stable but complex trajectory where shareholder IRR is secondary to national policy objectives.

Part B: Governance Check Matrix

#	Check	Status	Evidence
1	Audit opinion clean?	☐	Unqualified opinion issued.
2	Promoter pledge = 0?	☐	0.00% pledged.
3	KMP pay < 5% of PAT?	☐	Aggregate pay is <0.01% of EBITDA.
4	RPT quantum < 5% of revenue?	☐	RPT Sales to Gencos = 77.51% of revenue.
5	Board > 50% independent?	☐	50.00% (7 out of 14 directors).
6	At least 1 woman director?	☐	2 women directors on board.
7	No statutory dues outstanding?	☐	₹18,950 Cr in dues paid "under protest" / disputed.
8	No fraud reported?	☐	No fraud reported in the auditor's report.
9	Audit trail enabled?	☐	Confirmed in auditor's report.
10	Frequent Auditor change	☐	No frequent changes; Cost Auditor reappointed.

Final line: "Total: 8/10 ☐— Governance
Rating: 4"

Part C: Investor Verdict

THESIS: A high-yield, net-cash utility proxy with a monopoly on India's baseload energy, currently transitioning into a more capital-intensive and diversified energy conglomerate. **OVERALL STANCE:** WATCH **RATIONALE:** Strong cash flows and dividends are offset by deteriorating margins, value-dilutive diversification, and massive contingent liability risks. **RE-EVALUATE WHEN:** OPM % falls below 20% OR **Contingent Liabilities** result in a cash outflow exceeding ₹15,000 Cr. **BULL CASE:** E-auction premiums sustain at >100% and FMC projects drive a 300 bps margin expansion through logistics savings. **BEAR CASE:** Supreme Court rules adversely on the ₹35,600 Cr royalty dispute, leading to a massive one-time hit to Net Worth and cash reserves. **KEY MONITORABLE:** Receivables Growth vs Revenue Growth: Current 13% vs 4% → Watch threshold: >15% divergence.

7. YEAR-OVER-YEAR ANALYSIS

7.1 Changes

Metric / Theme	Summary A Status	Summary B Status	Forensic Takeaway
Margin Trajectory	33% Operating Profit Margin	24% Operating Profit Margin	Profitability is being sacrificed for volume growth and higher contractual costs under the MDO operational model.
Capital Allocation (JVs)	₹4,415 Cr invested in Fertilizer JVs	₹10,226 Cr invested in Fertilizer JVs	Management is aggressively accelerating the diversion of core mining cash flows into loss-making, non-core ventures.
Working Capital Efficiency	CFO/PAT at 0.83 (Decoupled)	CFO/PAT at 1.39 (High Quality)	Cash conversion has significantly improved due to massive working capital inflows despite the decline in absolute net profits.
Management Strategy	Volume-centric (1 Billion Tonne target)	Diversified Energy Conglomerate pivot	The strategic shift toward diversification suggests a move away from pure-play mining efficiency toward policy-driven infrastructure.
Project Execution (CWIP)	₹22,385 Cr (₹4,318 Cr aged >3 years)	₹15,834 Cr (Significant reduction)	The sharp decline in CWIP indicates a successful transition of previously stalled infrastructure projects into the operational and depreciation phase.
Tax Liquidity Drain	₹15,203 Cr paid under protest	₹18,950 Cr paid under protest	The volume of "dead assets" locked in statutory disputes continues to grow, representing an increasing interest-free loan to the government.

7.2 Persistent Patterns

- The use of Stripping Activity Asset adjustments remains a consistent accounting tool to defer operating expenses and smooth reported margins across both periods.
- A massive portion of liquidity remains permanently trapped in tax disputes and non-refundable GST credits, acting as a structural and growing drag on the balance sheet.
- Capital allocation continues to be prioritized toward national policy objectives, specifically the sustained funding of loss-making fertilizer joint ventures (HURL/Talcher).
- The company maintains a "fortress" balance sheet with negligible net debt and high cash reserves, providing a buffer against operational volatility.
- Counterparty risk is structurally high and persistent due to the heavy revenue concentration from financially weak state-owned power utilities (Gencos).
- High dividend payout ratios are consistently maintained, serving as the primary mechanism for returning value to the majority shareholder despite capital-intensive diversification.
- The company continues to face significant "grade slippage" and quality variance disputes, leading to recurring multi-hundred-crore revenue reductions.