

Piramal Pharma Ltd — 18 Jul 2025 Credit Rating Summary

Section	Details
Agency	CARE Ratings Ltd.
Rating Change	CARE AA- → CARE AA (Upgraded by 1 notch)
Outlook	Stable (Revised from Positive)
Key Drivers of Change	<ol style="list-style-type: none"> Revenue Scale-up: 12% YoY growth in TOI to ₹9,183.76 Cr, led by a 15% surge in high-margin CDMO business. Margin Expansion: PBILDT margins improved to 16% (FY25) from ~14.7% (FY24), driven by innovation-driven projects (54% of CDMO revenue). De-leveraging: Total Debt/GCA sharply reduced from 13x (FY23) to 5x (FY25), supported by a ₹1,050 Cr rights issue and higher cash accruals. Operational Strength: 145 projects in CDMO pipeline (28% in Phase III) and market leadership in niche generics (e.g., 44% share in US Sevoflurane).
Rated Instruments	<ul style="list-style-type: none"> • LT/ST Bank Facilities: ₹1,500 Cr CARE AA; Stable / CARE A1+ • LT Term Loan: ₹970 Cr CARE AA; Stable • ST Line of Credit: ₹430 Cr CARE A1+ • NCDs: ₹100 Cr CARE AA; Stable • Commercial Paper: ₹200 Cr CARE A1+
Key Observations	<p>Positives:</p> <ul style="list-style-type: none"> • Compliance Gold Standard: Zero "Official Action Indicated" (OAI) status across all sites since 2011. • Segment Diversification: Balanced mix of CDMO (solutions), CHG (hospital generics), and PCH (consumer health). • Liquidity: Strong, with ₹501 Cr unencumbered cash and ~₹600 Cr unutilised bank limits. <p>Risks:</p> <ul style="list-style-type: none"> • Asset Underutilisation: Low fixed asset turnover (0.72x) as overseas sites are still in ramp-up phase. • Capex Intensity: \$90M (~₹775 Cr) brownfield expansion in the US planned for FY26 will increase debt levels. • Forex/Regulatory: 81% of revenue from exports; high sensitivity to global regulatory shifts.
Investor Impact	<ul style="list-style-type: none"> • Growth: Sustained double-digit growth likely as Phase III molecules commercialize. • Margins: Positive trajectory; expected to improve as capacity utilization (currently low for formulations) hits 80%+. • Leverage: Gearing stable at 0.60x; however, expect a temporary dip in credit metrics in FY26 due to debt-funded US capex. • Dilution Risk: Low in the near term following the Q2FY24 rights issue.
Agency / Cross Analysis	<p>Same Agency: CARE moved from "Positive Outlook" to a formal "Upgrade," validating that the post-demerger recovery is structural.</p> <p>Key Drivers vs Last Review: Significant improvement in PBILDT interest coverage (3.51x vs 2.71x) and a 5.1x jump in PAT (₹1.13 Cr vs ₹17.81 Cr).</p> <p>Conclusion: Improvement. The upgrade confirms the business has successfully absorbed previous debt-funded expansions.</p>
Final Inference	<p>Real improvement signal. The upgrade confirms the transition from a "high-debt/expansion" phase to a "cash-generation/utilization" phase. While FY26 capex adds debt, the shift toward innovation-led CDMO projects (54% of segment) provides a higher quality of earnings for equity holders.</p>